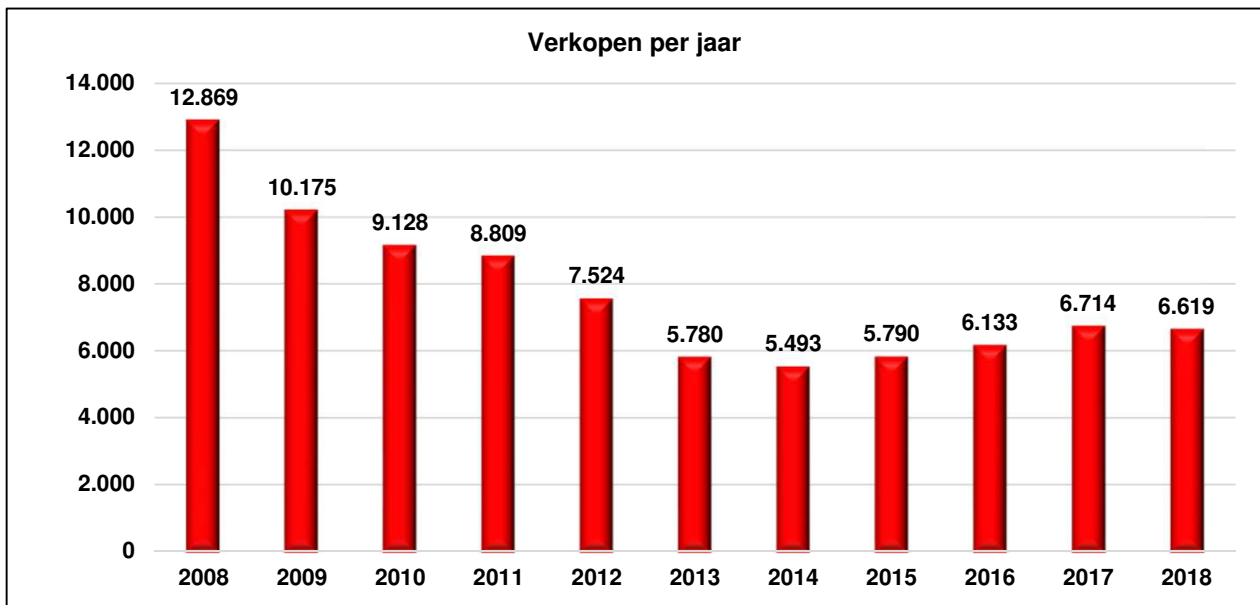


Merk	dec 2019	dec 2018	verschil
Adria	10	7	43%
Buerstner	8	2	300%
Capron			
Caravelair	5	5	0%
Dethleffs	5	6	-17%
Elddis	3		
Eriba-Hymer	15	5	200%
Fendt	31	13	138%
Hobby	35	16	119%
Kabe		1	
Kip	6	10	-40%
Knaus	7	7	0%
LMC	1	2	-50%
Lunar			
Sterckeman	1		
Swift			
Swift Group Limited	4		
Tabbert	5	3	67%
Trigano		1	
Weinsberg	3		
Overig	3		
Totaal	142	78	82%

Merk	t/m dec 2019	t/m dec 2018	verschil
Adria	433	368	18%
Buerstner	271	282	-4%
Capron		2	
Caravelair	340	394	-14%
Dethleffs	581	535	9%
Elddis	69	67	3%
Eriba-Hymer	536	559	-4%
Fendt	1.408	1.250	13%
Hobby	1.285	1.176	9%
Kabe	26	29	-10%
Kip	152	137	11%
Knaus	931	915	2%
LMC	192	231	-17%
Lunar	20	16	25%
Sterckeman	66	56	18%
Swift			
Swift Group Limited	209	241	-13%
Tabbert	146	132	11%
Trigano	6	10	-40%
Weinsberg	300	186	61%
Overig	34	33	3%
Totaal	7.005	6.619	6%



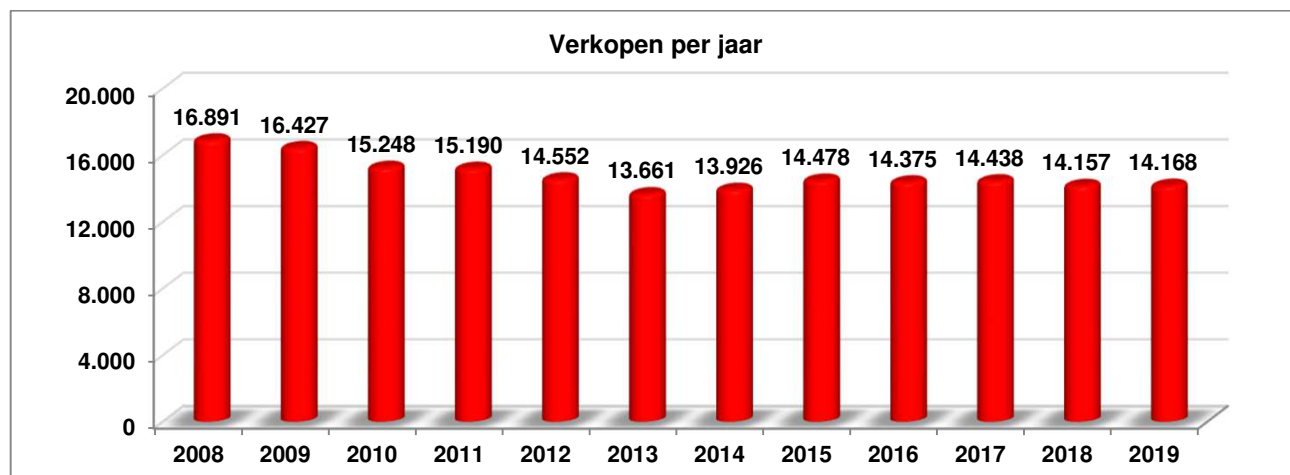
Top 10 2019	Totaal	Marktaandeel
1 Fendt	1.408	20,1%
2 Hobby	1.285	18,3%
3 Knaus	931	13,3%
4 Dethleffs	581	8,3%
5 Eriba-Hymer	536	7,7%
6 Adria	433	6,2%
7 Caravelair	340	4,9%
8 Weinsberg	300	4,3%
9 Buerstner	271	3,9%
10 Swift Group Limited	209	3,0%

Top 10 2018	Totaal	Marktaandeel
1 Fendt	1.250	18,9%
2 Hobby	1.176	17,8%
3 Knaus	915	13,8%
4 Eriba-Hymer	556	8,4%
5 Dethleffs	535	8,1%
6 Caravelair	394	6,0%
7 Adria	368	5,6%
8 Buerstner	282	4,3%
9 Swift	241	3,6%
10 LMC	231	3,5%

Verkoopcijfers gebruikte caravans

Merk	dec	dec	verschil
	2019	2018	
Adria	29	18	61%
Avento	7	10	-30%
Beyerland	11	18	-39%
Buerstner	22	30	-27%
Capron	1		
Caravelair	15	19	-21%
Chateau	26	22	18%
Dethleffs	25	33	-24%
Eifelland	9	8	13%
Elddis	7	9	-22%
Eriba-Hymer	22	36	-39%
Fendt	55	64	-14%
Hobby	132	106	25%
Home car	12	12	0%
Homestar			
Kabe	3	2	50%
Kip	32	31	3%
Knaus	41	46	-11%
LMC	17	14	21%
Lunar	1		
Solifer	2	1	100%
Sprite	8	7	14%
Sterckeman	3	3	0%
Swift	3	3	0%
Swift Group Limited	5	4	25%
Tabbert	12	14	-14%
Trigano	4	3	33%
Weinsberg	1		
Wilk	8	7	14%
Overig	23	31	-26%
Totaal	536	551	-3%

Merk	t/m dec	t/m dec	verschil
	2019	2018	
Adria	626	649	-4%
Avento	175	182	-4%
Beyerland	444	445	0%
Buerstner	704	706	0%
Capron	37	29	28%
Caravelair	506	455	11%
Chateau	579	630	-8%
Dethleffs	853	881	-3%
Eifelland	156	183	-15%
Elddis	134	153	-12%
Eriba-Hymer	820	823	0%
Fendt	1491	1417	5%
Hobby	2903	2991	-3%
Home car	326	367	-11%
Homestar	18	15	20%
Kabe	37	19	95%
Kip	836	835	0%
Knaus	1148	1153	0%
LMC	433	410	6%
Lunar	21	18	17%
Solifer	26	18	44%
Sprite	159	185	-14%
Sterckeman	128	130	-2%
Swift	65	66	-2%
Swift Group Limited	175	108	62%
Tabbert	252	224	13%
Trigano	46	36	28%
Weinsberg	51	30	70%
Wilk	187	196	-5%
Overig	832	800	4%
Totaal	14.168	14.154	0%



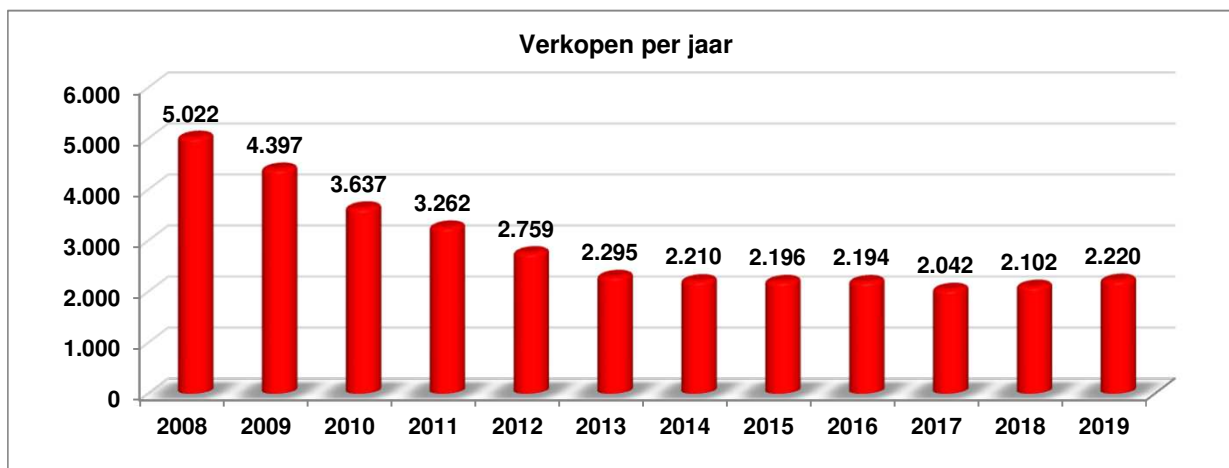
Top 10 2019			
	Totaal	Marktaandeel	
1	Hobby	2.903	20,5%
2	Fendt	1.491	10,5%
3	Knaus	1.148	8,1%
4	Dethleffs	853	6,0%
5	Kip	836	5,9%
6	Eriba-Hymer	820	5,8%
7	Buerstner	704	5,0%
8	Adria	626	4,4%
9	Chateau	579	4,1%
10	Caravelair	506	3,6%

Top 10 2018			
	Totaal	Marktaandeel	
1	Hobby	2.991	21,1%
2	Fendt	1.418	10,0%
3	Knaus	1.153	8,1%
4	Dethleffs	881	6,2%
5	Kip	835	5,9%
6	Eriba-Hymer	774	5,5%
7	Buerstner	706	5,0%
8	Adria	650	4,6%
9	Chateau	630	4,5%
10	Caravelair	455	3,2%

Verkoopcijfers jong gebruikte caravans (0 tot 5 jaar)

Merk	dec 2019	dec 2018	verschil
Adria	5	4	25%
Avento			
Beyerland			
Buerstner	2	9	-78%
Capron	1		
Caravelair	6	7	-14%
Chateau			
Dethleffs	7	8	-13%
Eifelland			
Elddis	1	2	-50%
Eriba-Hymer	8	13	-38%
Fendt	19	19	0%
Hobby	32	17	88%
Home car			
Homestar			
Kabe	1	1	
Kip	3		
Knaus	16	11	45%
LMC	8	7	14%
Lunar	1		
Solifer			
Sprite			
Sterckeman	1		
Swift			
Swift Group Limited	3	1	200%
Tabbert	2	2	0%
Trigano	1		
Weinsberg	1		
Wilk			
Overig	0		
Totaal	118	101	17%

Merk	t/m dec 2019	t/m dec 2018	verschil
Adria	112	98	14%
Avento			
Beyerland			
Buerstner	96	102	-6%
Capron	14	18	-22%
Caravelair	114	115	-1%
Chateau			
Dethleffs	152	134	13%
Eifelland			
Elddis	14	24	-42%
Eriba-Hymer	182	167	9%
Fendt	423	374	13%
Hobby	471	482	-2%
Home car			
Homestar	1	3	-67%
Kabe	6	2	200%
Kip	46	37	24%
Knaus	252	230	10%
LMC	103	124	-17%
Lunar	6	7	-14%
Solifer			
Sprite			
Sterckeman	13	15	-13%
Swift			
Swift Group Limited	99	69	43%
Tabbert	58	51	14%
Trigano	3	9	-67%
Weinsberg	41	19	116%
Wilk	6	10	-40%
Overig	8	12	-33%
Totaal	2.220	2.102	6%



Top 10 2019	Totaal	Marktaandeel
1 Hobby	471	21,2%
2 Fendt	423	19,1%
3 Knaus	252	11,4%
4 Eriba-Hymer	182	8,2%
5 Dethleffs	152	6,8%
6 Caravelair	114	5,1%
7 Adria	112	5,0%
8 LMC	103	4,6%
9 Swift Group Limited	99	4,5%
10 Buerstner	96	4,3%

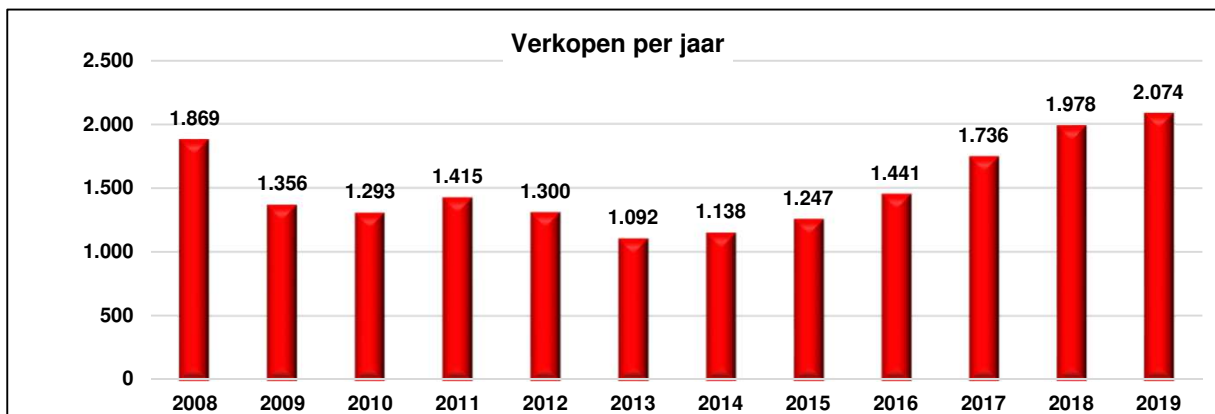
Top 10 2018	Totaal	Marktaandeel
1 Hobby	482	22,9%
2 Fendt	365	17,4%
3 Knaus	230	10,9%
4 Eriba-Hymer	167	7,9%
5 Dethleffs	134	6,4%
6 LMC	124	5,9%
7 Caravelair	115	5,5%
8 Buerstner	102	4,9%
9 Adria	98	4,7%
10 Swift	69	3,3%

Verkoopcijfers nieuwe campers



Merk	dec	dec	verschil
	2019	2018	
Adria	3	1	200%
Benimar		1	
Buerstner	2	1	100%
Capron		1	
Carthago	2	1	100%
Challenger		1	
Chausson	1	1	0%
Concorde			
Dethleffs	2	3	-33%
Eriba-Hymer	8	2	300%
Eura mobil	1		
Fleurette			
Frankia	1		
Hobby	1	1	0%
Karmann mobil			
Knaus	2	2	0%
La Strada			
Laika	1		
Lmc			
McLouis			
Mobilvetta			
Niesmann-Bischoff			
Phoenix			
Pilote	1	2	-50%
Pla			
Poessl	5	3	67%
Rapido		1	
Rimor			
Roller Team			
Sun Living		1	
Weinsberg			
Westfalia	1	1	0%
Overig	8	4	100%
Totaal	39	27	44%

Merk	t/m dec	t/m dec	verschil
	2019	2018	
Adria	260	219	19%
Benimar	21	29	-28%
Buerstner	119	143	-17%
Capron	180	137	31%
Carthago	175	161	9%
Challenger	28	26	8%
Chausson	77	95	-19%
Concorde	3	6	-50%
Dethleffs	92	107	-14%
Eriba-Hymer	251	245	2%
Eura mobil	14	19	-26%
Fleurette	3	6	-50%
Frankia	13	7	86%
Hobby	20	24	-17%
Karmann mobil	8	10	-20%
Knaus	164	148	11%
La Strada	2	10	-80%
Laika	19	21	-10%
Lmc	32	43	-26%
McLouis	18	14	29%
Mobilvetta	1	9	-89%
Niesmann-Bischoff	14	23	-39%
Phoenix	1	3	
Pilote	31	16	94%
Pla	2	8	-75%
Poessl	109	90	21%
Rapido	30	41	-27%
Rimor	2	4	-50%
Roller Team	4	6	-33%
Sun Living	51	54	-6%
Weinsberg	127	88	44%
Westfalia	13	24	-46%
Overig	190	142	34%
Totaal	2.074	1.978	5%

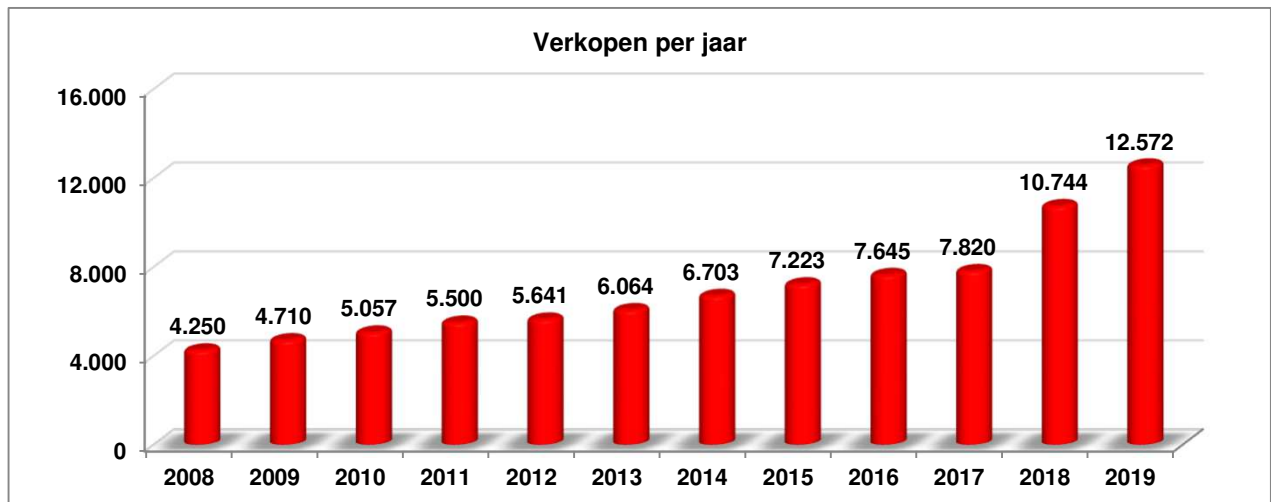


Top 10 2019	Totaal	Marktaandeel
1 Adria	260	12,5%
2 Eriba-Hymer	251	12,1%
3 Capron	180	8,7%
4 Carthago	175	8,4%
5 Knaus	164	7,9%
6 Weinsberg	127	6,1%
7 Buerstner	119	5,7%
8 Poessl	109	5,3%
9 Dethleffs	92	4,4%
10 Chausson	77	3,7%

Top 10 2018	Totaal	Marktaandeel
1 Eriba-Hymer	245	12,4%
2 Adria	219	11,1%
3 Carthago	161	8,1%
4 Knaus	148	7,5%
5 Buerstner	143	7,2%
6 Capron	137	6,9%
7 Dethleffs	107	5,4%
8 Chausson	95	4,8%
9 Poessl	90	4,6%
10 Weinsberg	88	4,4%

Merk	dec 2019	dec 2018	verschil
Adria	70	54	30%
Benimar	3	2	50%
Buerstner	43	31	39%
Capron	31	22	41%
Carthago	12	7	71%
Challenger	7	11	-36%
Chausson	14	9	56%
Dethleffs	34	37	-8%
Elnagh	7	5	40%
Eriba-Hymer	58	46	26%
Eura mobil	3	3	0%
Hobby	11	6	83%
Karmann mobil	6	2	200%
Knaus	34	12	183%
Laika	1	5	-80%
Lmc	6	5	20%
McLouis	5	7	-29%
Mobilvetta	3	2	50%
Niesmann-Bischoff	4	1	300%
Pilote	3		
Poessl	34	21	62%
Rapido	4	10	-60%
Rimor	5	2	150%
Roller Team	7	7	0%
Sun Living	3	4	-25%
Weinsberg	10	4	150%
Westfalia	12	6	100%
Overig	337	292	15%
Totaal	767	613	25%

Merk	t/m dec 2019	t/m dec 2018	verschil
Adria	923	705	31%
Benimar	34	31	10%
Buerstner	766	653	17%
Capron	410	302	36%
Carthago	165	130	27%
Challenger	135	100	35%
Chausson	310	235	32%
Dethleffs	542	492	10%
Elnagh	86	67	28%
Eriba-Hymer	889	728	22%
Eura mobil	47	50	-6%
Hobby	106	104	2%
Karmann mobil	77	53	45%
Knaus	425	295	44%
Laika	60	64	-6%
Lmc	144	101	43%
McLouis	176	125	41%
Mobilvetta	38	39	-3%
Niesmann-Bischoff	27	29	-7%
Pilote	66	38	74%
Poessl	421	281	50%
Rapido	121	107	13%
Rimor	79	69	14%
Roller Team	66	58	14%
Sun Living	53	52	2%
Weinsberg	113	78	45%
Westfalia	93	74	26%
Overig	6.199	5.828	6%
Totaal	12.571	10.888	15%



Top 10 2019			
	Totaal	Marktaandeel	
1	Adria	923	7,3%
2	Eriba-Hymer	889	7,1%
3	Buerstner	766	6,1%
4	Dethleffs	542	4,3%
5	Knaus	425	3,4%
6	Poessl	421	3,3%
7	Capron	410	3,3%
8	Chausson	310	2,5%
9	McLouis	176	1,4%
10	Carthago	165	1,3%

Top 10 2018			
	Totaal	Marktaandeel	
1	Eriba-Hymer	728	6,8%
2	Adria	706	6,6%
3	Buerstner	653	6,1%
4	Dethleffs	492	4,6%
5	Capron	302	2,8%
6	Knaus	295	2,7%
7	Poessl	281	2,6%
8	Chausson	235	2,2%
9	Carthago	130	1,2%
10	McLouis	125	1,2%

Verkoopcijfers jong gebruikte campers (0 tot 5 jaar)

Merk	dec	dec	verschil
	2019	2018	
Adria	37	34	9%
Benimar	1	2	
Buerstner	16	16	0%
Capron	25	20	25%
Carthago	8	4	100%
Challenger	5	7	-29%
Chausson	5	2	150%
Concorde			
Dethleffs	14	13	8%
Elnagh		2	
Eriba-Hymer	22	11	100%
Eura mobil	1	1	
Hobby	4	3	33%
Karmann mobil	2	1	100%
Knaus	18	5	260%
La Strada	1		
Laika	1	2	-50%
Lmc	2	2	0%
McLouis	2	2	0%
Mobilvetta	1	1	
Niesmann-Bischoff	2	1	
Pilote			
P.L.A.	1		
Poessl	19	12	58%
Rapido		4	
Rimor	1		
Rimor s.p.a.			
Roller Team	2	1	100%
Sun living	3	4	-25%
Weinsberg	7	2	250%
Westfalia	10	5	100%
Overig	34	35	-3%
Totaal	244	192	27%

Merk	t/m dec	t/m dec	verschil
	2019	2018	
Adria	376	298	26%
Benimar	15	16	-6%
Buerstner	251	226	11%
Capron	292	224	30%
Carthago	101	75	35%
Challenger	57	42	36%
Chausson	87	86	1%
Concorde	6	5	20%
Dethleffs	157	139	13%
Elnagh	22	26	-15%
Eriba-Hymer	256	181	41%
Eura mobil	19	11	73%
Hobby	40	35	14%
Karmann mobil	20	20	0%
Knaus	171	134	28%
La Strada	4	3	33%
Laika	16	23	-30%
Lmc	63	33	91%
McLouis	30	21	43%
Mobilvetta	5	7	-29%
Niesmann-Bischoff	14	14	0%
Pilote	22	14	57%
P.L.A.	10	8	25%
Poessl	219	152	44%
Rapido	25	26	-4%
Rimor	20	17	18%
Rimor s.p.a.			
Roller Team	24	23	4%
Sun living	43	45	-4%
Weinsberg	77	46	67%
Westfalia	77	65	18%
Overig	481	389	24%
Totaal	3.000	2.404	25%



Top 10 2019			
	Totaal	Marktaandeel	
1	Adria	376	12,5%
2	Capron	292	9,7%
3	Eriba-Hymer	256	8,5%
4	Buerstner	251	8,4%
5	Poessl	219	7,3%
6	Knaus	171	5,7%
7	Dethleffs	157	5,2%
8	Carthago	101	3,4%
9	Chausson	87	2,9%
10	Weinsberg	77	2,6%

Top 10 2018			
	Totaal	Marktaandeel	
1	Adria	299	12,4%
2	Buerstner	226	9,4%
3	Capron	224	9,3%
4	Eriba-Hymer	181	7,5%
5	Poessl	152	6,3%
6	Dethleffs	139	5,8%
7	Knaus	134	5,6%
8	Chausson	86	3,6%
9	Carthago	75	3,1%
10	Westfalia	65	2,7%